

Job Description

Role / Job title:	Technical Advisor – Investment Appraisal and Design
Team:	Local Economic Development Project Georgia – Phase 2 (LEDP2)
Typically reports to:	Team Leader
Location:	Tbilisi
Employment rate:	100%

Role purpose

The Technical Advisor – Investment Appraisal and Design will support the work of the Project and its local investment planning partners to strengthen the assessment and quality of local investment opportunities. The role will directly support the investment decision making capacities of both public and private sector actors and strengthen the evidence-base upon which investment decisions are made.

The role of the Technical Advisor – Investment Appraisal and Design will be to support the work of LEDP's investment Advisors (Public and Private investment), working with local and national stakeholders to support investment initiative research and analyses, pre-feasibility studies, feasibility studies and cost-benefit analyses. The Advisor will work with both public and private sector actors in target municipalities to build their understanding and capacity for conducting and/or supervising high quality investment and business case analyses and appraisals. The Advisor will also work closely with national public and private funding stakeholders in the development and alignment of project appraisal methodologies and approaches with the requirements and expectations of funders and funding vehicles. Where outsourced expertise in investment planning is involved, the Advisor will provide management, oversight and quality assurance to service providers and outputs.

The Technical Advisor – Investment Appraisal and Design will work closely with the other LED Advisors in order to coordinate activities and share stakeholder/institutional partnerships, and in particular with the two LED Advisors – Public Sector Planning and Investment and Private Sector Planning and Investment to strengthen the linkages and leverage between private and public investment analysis, planning and decision making.

Stakeholders

- Local public and private sector actors in selected growth / high potential sectors seeking to invest in potentially transformational initiatives / opportunities
- National public and private sector investors seeking to invest in high potential local economic development opportunities
- SDC and other SDC-funded projects and initiatives with a stake in local economic development in Georgia

Goals/ Impact

Key responsibilities

Technical Advisor – Investment Appraisal and Design

Support public and private sector partners in the research, analysis, appraisal and design of high-potential local economic development (LED) investment opportunities, including:

- Support market and business sector research and evidence-generation in support of LED initiative identification, appraisal, design and development
- Undertake and/or oversee and quality assure high-quality investment project assessment tasks and outputs, including:
 - *Investment initiative conceptualisation and business case planning*
 - *Investment pre-feasibility studies*
 - *Investment feasibility studies*
 - *Investment cost benefit analyses*
- Support capacity building of local / municipality personnel to strengthen the generation and development of investment proposals through use of quality project appraisal, feasibility and cost-benefit methodologies
- Support capacity building of private sector stakeholders to undertake and/or oversee investment appraisal and feasibility studies
- Support Project work with local public sector partners in developing and strengthening the use of data and analysis for investment initiative development purposes
- Support Project work with public and private sector investors to strengthen the development and submission of investable project opportunities to local and national funders
- Monitor and evaluate the impact of the application of improved project appraisal approaches and methodologies on investment approval rates and project outcomes

Competence profile

Education, studies and further training

Mandatory:

- Master's Degree in closely related subject desirably in Economic Development or Business Administration or Business Finance

Optional:

- Project Appraisal and Planning
- Private sector development

Professional experience, experience of life

Mandatory:

- A minimum of 7 years of business and/or investment project planning and development-related experience in Georgia
- Technical expertise in project appraisal, feasibility studies and/or cost-benefit analyses
- Strong experience of investment planning and private sector development in Georgia
- Experience of public sector investment planning and decision making in Georgia

Organisational and

Mandatory:

- Sound knowledge of LED methodologies and approaches
- Proficiency in developing and implementing strategies for private sector engagement in LED

methodological competencies	• Competency in relevant project / investment research and analysis approaches and methodologies • Experience in market research and projections as part of business case development • Cost-benefit and other quantitative analytical techniques • Excellent numeracy skills • Excellent verbal and written communication skills • Coaching, mentoring and training skills and capabilities Optional: • Quantitative and qualitative research and analysis skills • Competence in monitoring and evaluation & results harvesting
Social and personal competencies	Mandatory: • Excellent communication, negotiation, diplomacy and relationship-building skills • Strong networking skills to build and maintain connections with businesses • Conflict resolution skills to address disputes or issues that may arise during private sector engagement • Commitment to uphold the organizational values and maintain positive relations with team members • A commitment to ensuring the quality and integrity of project outputs • Understanding of the socio-political and economic context in Georgia
Languages	Mandatory: Fluency in English and Georgian, written and spoken
IT skills	Mandatory: • Good knowledge of MS Office suite (Word, Excel, PowerPoint, SharePoint, Outlook, MS Teams) Optional: • Project Management tools